# AmeriSave Mortgage
Direct Lender. Billions Funded.

# Compensation Plan

## OUTSIDE SALES

Commissions for Outside Sales will be a direct percentage of markup,with the only deduction being loan loss reserve. Based on total revenue for the month, Outside Sales loan officers will receive the commission percentages below.

**< $5,000 ➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤ 60%**
**$5,000 - $9,999 ➤➤➤➤➤➤➤➤➤➤ 70%**
**> $10,000 ➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤➤ 80%**

Loan officers must average a minimum of one funded loan per month to remain employed. Employees who recruit other loan officers are eligible for a bonus of 5% of their recruits' gross sales commissions.

*Compensation plans are subject to change at any time.

## COMPENSATION BREAKDOWN
Single $250,000 Loan Example

| | |
|---|---|
| **Gross Loan Mark-up** | **$3,500** |
| **- Loan Loss Reserve (30 bps/loan)** | **-$750** |
| **Commissionable Revenue** | **$2,750** |
| **< $5,000** (Total Monthly Markup) | **X 60%** |
| Commission = | **$1,650** |
| **$5,000 - $9,999** (Total Monthly Markup) | **X 70%** |
| Commission = | **$1,925** |
| **> $10,000** (Total Monthly Markup) | **X 80%** |
| Commission = | **$2,200** |